

National Business and Industry Leadership Team (BILT) Knowledge Domains - updated Sept 2018

* Skills for an entry-level IT worker looking for a job 2-3 years from Fall 2017.

* Be sure ITIL (change management and root/cause analysis) elements are covered as needed in every course. ISO 9000/9001 Quality Management criteria.

* Consider on-site tours.

KSA	Knowledge, Skill, Ability	Topics	# votes (4 = most important)					Security Domain (CISSP/SSCP) alignment*
			4	3	2	1	Avg	
K1	Linux / Unix OS	Version current within 3 years, as of now the operating system of the IoT	8	2			3.8	2 Communications and Network Security 3 Identity and Access Management
K2	Windows Server OS	Version current within 3 years, need this background for AWS and Azure	4	6			3.4	2 Communications and Network Security 3 Identity and Access Management
K3	Operating System Maintenance	Includes topics such as account management, installing apps, command line, directory, file structures, OS scripting, configuration modification, backup/restore, OS admin, scheduler, stopping/starting services, change control, documentation, awareness of KPI and SLA/OLA, log files and patches, ACL.	7	4			3.6	5 Security Assessment and Testing 6 Security Engineering 7 Security Operations
K4	OSI Model	<p>Layer 1: physical layer Layer 2: data link layer Layer 3: network layer Layer 4: transport layer Layer 5: session layer Layer 6: presentation layer Layer 7: application layer</p> <p>Provide basic framework for how it all works, including how cloud computing has impacted the conceptualization of the seven layers. Plus and awareness of IP multimedia services.</p> <p>Understand that OSI is the framework for all problem solving and troubleshooting</p>	10	1			3.9	2 Communications and Network Security

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KSA	Knowledge, Skill, Ability	Topics	# votes (4 = most important)					Security Domain (CISSP/SSCP) alignment*
			4	3	2	1	Avg	
K5	Enterprise Mobility and Collaboration	Collaboration Infrastructure and Architectural Awareness - Making enterprise mobility work. Also an awareness of the security requirements. * PSTN (SIP gateways) * messaging * VOIP * videoconferencing * voicemail, meeting, and recording servers * contact center servers (PBX, call manager, gateways)	3	5	1		2.8	2 Communications and Network Security
		Endpoint and Applications - Applying collaboration technologies to solve business problems. Operational-level proficiency to install, use, configure, and operate from a user viewpoint. Understand domain and relevance. Case studies. * "messaging" (e.g. SMS, Jabber, Slack, Spark, Skype-like, etc) * use VOIP * videoconferencing * user interfaces * soft phones	2	2	5		3.4	
K6	Network Devices-Connectivity Components	Includes such topics as NICs, switches, routers, gateways, cables and connectors, APs, modems, sensors, wireless LAN controllers. General knowledge for entry level IT position. * Note: This runs on K5 "Enterprise Mobility and Collaboration" above - K6, K7, and K8 will be merging together over time.	6	3			3.7	2 Communications and Network Security 5 Security Assessment and Testing
K7	WAN Technologies	Includes such topics as packet and circuit switching, PRI ISDN, MPLS, SIP and Web RTC protocols, WAN connectivity via BGP, VPN . * Note: this runs on K5 "Enterprise Mobility and Collaboration" above - K6, K7, and K8 will be merging together over time.	6	3			3.7	2 Communications and Network Security 5 Security Assessment and Testing 7 Security Operations

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			4	3	2	1	Avg	
K8	Wireless Infrastructure and WLANs	Includes such topics as cellular telephone, personal area networks, satellite data communications, microwave point to point, broadband mobile access/LTE, wireless spectrum, wireless IEEE 802 standards, near-field communications, WiFi, Bluetooth, MDM, disruptive impact of 5G, CBRS. Focus on enterprise wireless solutions (i.e. Cisco, Aruba, Ruckus), not carrier wireless. * Note: this runs on K5 "Enterprise Mobility and Collaboration" above - K6, K7, and K8 will be merging together over time.	6	4			3.6	5 Security Assessment and Testing 7 Security Operations
		May include use of diagnostic software (such as cloud-based monitoring, listening, and remediating systems - e.g. Data Dog [infrastructure monitoring] and New Relic [software monitoring] and VictorOps [DevOps tool]) and use of hardware including hand tools as well as knowledge of troubleshooting methodology, critical thinking, situation assessment, documentation, inspection routines, and fiber/fiber splicing awareness. Understand the scope and details of the problem (and how to gather/analyze that data); understand error messages (and how to research them); use correct data for decision-making; apply the OSI model to troubleshoot (to apply the right tools to the right layer); employ communication and collaboration "soft skills" to resolve problem in a stressful, high-pressure environment; demonstrate openness and transparency (i.e. don't hide mistakes), and successfully document how the problem was resolved to communicate with rest of team. Consider hands-on troubleshooting and real-time solutions of unknown problems.	8	1			3.9	2 Communications and Network Security 5 Security Assessment and Testing
		Includes such topics as backup and recovery, centralized log monitoring and correlation, types of alarms, network monitoring and provisioning software, fault tolerance, mass storage and backup devices, network and computer system redundancy including storage, power, connectivity and hot swapping, disaster recovery planning, business continuity, MDM (mobile device management) exposure but not required, sensors, automated tools (e.g. HP OpenView, SolarWinds, SystemCenter), optimizing performance. This should cover both physical and virtual infrastructures - students need hands-on in either physical or virtual or their education is incomplete	6	3	1		3.5	1 Asset Security 4 Security and Risk Management

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K11	Cybersecurity Awareness	<p>Awareness and knowledge of network security should be woven into all other IT courses; take a moment at key points in all curriculum to ask "Is this secure? Why or why not?" and "What would you do to make it more secure?"; add to the class tests these questions, concepts, and elements - build it, open it, secure it, and challenge it.</p> <p>Topics should cover all 8 generally recognized security domains below.</p> <p>A deeper dive into one of these domains will depend on the class content and the student's need.</p>	10				4.0	
		1 Asset Security - physical security, biometrics, information security, anti-theft and tamper proof devices						1 Asset Security
		2 Communications and Network Security - security protocols, encryptions public, private, symmetric, and secret key, SSL, IPSEC, WPA2 and WPA3, SSH, Trojan horses, firewalls, DMZ, DNS, ACL, VPN.						2 Communications and Network Security
		3 Identity and Access Management - social engineering, password management, authentication, password practices and procedures, Certificate management, digital certificates						3 Identity and Access Management
		4 Security and Risk Management - risk analysis, data security						4 Security and Risk Management
		5 Security Assessment and Testing - Security tools, Basic hardening do's and don't's, hack attacks, vulnerability scanners, intrusion detection systems, Staying current with security advisories (how/where to find them)						5 Security Assessment and Testing
		6 Security Engineering - Managing environments at scale, virus, worm, honeypot, and backdoor concept, network virus protection						6 Security Engineering
		7 Security Operations - business impact analysis, recover strategies, plan development, testing and exercises, sustain BCP, deliver BCP						7 Security Operations
		8 Software Development Security - Configuration management, Application interactions, Change control process, buffer overflows, cross-site scripting						8 Software Development Security
K12	Network Devices-Connectivity Components (including Virtualization Technologies)	<p>Working knowledge (non vendor specific) of such topics as installation/configuration of server and desktop virtualization solutions, management of virtualization solutions, administer/install/patch/recovery, virtual network configuration and optimization, identify solutions, SDN. This should also include a high level of cloud.</p> <p>Understand difference between server virtualization and network virtualization and how they interact together.</p> <p>May fade over time with the rise of automation.</p>	10				4.0	2 Communications and Network Security 5 Security Assessment and Testing

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K13	Information and Storage Management	Awareness of proprietary data management systems and tools to store, restore, automate data elements/information. Includes such topics as evaluation of storage architectures such as DAS, SAN, NAS, CAS; understanding backup, recovery, disaster recovery, business continuity, and replication; understanding logical and physical components of an information storage infrastructure, tiered storage; storage as a service (SaaS); hyper converged, block-based, file-based, object-based, and unified storage; software-defined storage; storage networking technologies such as FC SAN, IP SAN, and FCoE SAN; business continuity solutions such as backup and replication.	3	4			3.4	3 Identity and Access Management 4 Security and Risk Management	
		Understanding what the cloud is, what are public/private cloud services, what is in a hybrid cloud, and what are the challenges and difficulties of using the cloud (including business requirements). Plus also awareness of mashups and API (application programming interface). Understanding the role of cloud architect; architects must master fundamentals that sit "below" the cloud.							
		Includes such topics as server virtualization as a service, desktop virtualization as a service, storage virtualization as a service, I/O virtualization as a service, security in the cloud, awareness of and exposure to different "X as a service" aaS types (differences between them), serverless architecture (Lambda), microservices. Note the further, ongoing virtualization of Applications as a Service (AaaS) hosted in cloud environments. Consider a hybrid cloud solution (i.e. RFP to real-world business problems) as a capstone project.	7				4.0	4 Security and Risk Management 6 Security Engineering 7 Security Operations	
K15	Soft Skills	Oral communication, written communication, leadership, teamwork and collaboration, appreciation of diversity and inclusion, conflict management, customer service, work ethic, professionalism, integrity, attention to detail, adaptability, organization, stress management, multi-tasking, problem solving, decision-making, intellectual risk-taking, thoughtful reflection, initiative, creativity, dedication, perseverance, pride in work, numerical and arithmetic application, following directions, information gathering, resource allocation, time management, technology and tool usage, critical thinking, willingness to continue learning, technical writing, presentation, observational communication (body language, etc), imagination, chaos theory management, consequential thinking (if/then), connectional thinking (systems-complex-thinking), contrarian thinking (why? thinking?), Soft skills should be threaded into every course and perhaps called out on the syllabus for emphasis.	8				4.0	3 Identity and Access Management 4 Security and Risk Management 7 Security Operations	

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K16	Basic Project and Process Management	Basic understanding of principles including the individual's role in the process and accountability (and how your work impacts others). Specifically, PMLC, ITIL, and SDLC as a framework of understanding team building, project management, project scope, and time management concepts interwoven into classes likely through projects - ideally, each student has a different job working toward a common goal. (Don't wait until the final capstone to address these.) Note that project management skills allow IT to communicate with and present to business people (CEOs) regarding technology needs, plans, strategies.	8				4.0	4 Security and Risk Management 7 Security Operations 8 Software Development Security
		Global automation in a single push; writing, executing and debugging (Python, Java, etc). This can be a differentiator: understanding the basics/benefits of combining scripting and API will help students. Open source is one cost/free approach. This is used throughout all of the Ks above. Awareness of the tools that make this possible (Puppet, Chef, Ansible, etc).	8				4.0	5 Security Assessment and Testing 8 Software Development Security
	Certifications to Consider	Certifications show deeper level of interest, commitment, and follow-through, but can also help job applicants get past HR gatekeepers and passed along to the hiring manager. They are "door openers."						
C1	A+ Certification							
C2	Network+ Certification							
C3	Security + Certification							
C4	CCNA Certification							
C5	SSCP / CISSP							
C6	CWNP							
C7	CWNA							

Acronym Glossary

aaS (K14) as a service

ACL (K3, K11) access control list

API (K14, K17) application programming interface

AWS (K2) Amazon Web Services

BCP (K11) business continuity planning

BGP (K7) border gateway protocol

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		BILT business and industry leadership team						
		CAS (K13) content-addressable storage						
		CBRS (K8) Citizens Broadband Radio Service						
		CCNA (Cs 5-7) Cisco Certified Network Associate						
		CISSP (Cs) Certified Information Systems Security Professional						
		CWNA (Cs) Certified Wireless Network Administrator						
		CWNP (Cs) Certified Wireless Network Professional						
		DAS (K13) direct-attached storage						
		DMZ (K11) demilitarized zone, or perimeter network						
		DNS (K11) domain name system						
		FC SAN (K13) fiber channel storage area network						
		FCoE SAN (K13) fiber channel over ethernet storage area network						
		I/O virtualization (K14) input/output virtualization						
		IEEE (K8) Institute of Electrical and Electronics Engineers						
		IoT (K1) Internet of Things						
		IP SAN (K13) dedicated storage area network						
		IPSEC (K11) internet protocol security						
		ISDN (K7) integrated services for digital network						
		ISO (header) International Organization for Standardization						
		ITIL (header and K16) Information Technology Infrastructure Library						
		KPI (K3) key performance indicator						
		LAN (K6) local area network						
		LTE (K8) long-term evolution (4G wireless)						
		MDM (K5, K8, K10) mobile data management						
		MPLS (K7) multiprotocol label switching						
		NAS (K13) network-attached storage						
		NICs (K6) network interface controller						
		OSI model (K4, K9) open systems interconnection						
		PBX (K5) private branch exchange						
		PMLC (K16) project management life cycle						
		PRI (K7) primary rate interface						
		PSTN (K5) public switch telephone network						
		RFP (K14) request for proposal						
		SaaS (K13) software as a service						
		SAN (K13) storage area network						
		SDLC (K16) systems development life cycle						
		SDN (K4, K7, K12) software-defined networking						
		SIP (K7) session initiation protocol						
		SLA/OLA (K3) service-level agreement, operational-level agreement						
		SMS (K5) short message service						
		SSCP (Cs) System Security Certified Practitioner						
		SSH (K11) secure shell						
		SSL (K11) secure shell						
		VoIP (K5) voice over IP						
		VPN (K7, K11) virtual private network						
		WAN (K7) wide area network						
		Web RTC (K7) real time communications						

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WLANs (K8) wireless local area network

WPA2 (K11) Wi-Fi Protected Access 2

WPA3 (K11) Wi-Fi Protected Access 3

* CISSP overview - <https://resources.infosecinstitute.com/the-ciissp-domains-an-overview/#gref>